## 404a-5 Plan & Investment Notice

THE TRUSTEES OF U.S. PHYSICAL THERAPY, INC. 401(K) GOLD PLAN

As of September 10, 2020

This disclosure statement contains important information regarding your retirement plan that we, as Plan Sponsor, are required to provide under ERISA Reg. section 404a-5. You are receiving this disclosure because you are eligible to participate in the plan or you have the right to direct the investment of an account under the plan. In this document, you will find information about how the plan works, the expenses that may be charged, and information that will help you make informed decisions when selecting and managing the investment of your account.

## **General Plan Information**

The following provides an explanation of how you may direct investments in the Plan and outlines the restrictions and policies that apply to the investment options available under your Plan:

#### HOW TO PROVIDE YOUR INVESTMENT INSTRUCTIONS

You can direct your Plan investments using any of the following:

- · Enrollment form
- Investment change form
- Participant website at myplan.johnhancock.com
- Participant services toll-free line at 800-395-1113 or 800-363-0530 for Spanish

You may direct the investment of the funds held in your plan account to any of the investment options outlined in the attached Investment Comparative Chart.

#### TIMELINES REGARDING YOUR INVESTMENT INSTRUCTIONS

Investment Instructions:

- Can be given using the options outlined above.
- Can be given at any time unless you are provided an addendum that states restrictions on the times at which you may provide investment instructions.
- Are generally processed on the same business day, provided they are received by John Hancock before 4 p.m. EST (or before the New York Stock Exchange closes, if
  earlier). If received on or after 4 p.m. EST, they will be processed the next business day.

#### SHORT-TERM TRADING POLICY

Changes to your investments under your qualified retirement plan account are subject to the following short-term trading guidelines of John Hancock and may be cancelled if not within these guidelines:

- Investment exchanges can be made up to a maximum of two exchanges per calendar month.
- In the event that there may be extreme market or personal circumstances requiring you to make an additional change, you may move 100% of your assets to the Money Market Fund after the exchange limit has been reached; no subsequent exchanges may be made for 30 days. Once the 30-day hold has expired, you can then trade again in accordance with the above guideline.
- At the request of the fund company of an underlying fund, and as outlined in their prospectus, the following additional restrictions may be imposed on your account, including but not limited to:
  - Applying redemption fees and/or trade restrictions which may be more restrictive than the above quidelines,
  - Restricting the number of exchanges made during a defined period,
  - Restricting the dollar amount of exchanges,
  - Restricting the method used to submit exchanges (i.e. requiring exchange requests to be submitted in writing via U.S. mail),
  - · Restricting exchanges into and out of certain investment options.

#### **REDEMPTION FEES**

An underlying mutual fund may apply a redemption fee or other fee for certain investment transfers.

- This fee is deducted from your account.
- For a list of the funds that have redemption fees, refer to the Investment Comparative Chart or go to the investment options tab at myplan.johnhancock.com for the
  most recent listing.

#### **DESIGNATED INVESTMENT ALTERNATIVES**

Your Plan provides designated investment alternatives into which you can direct the investment of your account balance.

- · For a full listing of these Funds, including applicable important information, refer to the attached Investment Comparative Chart.
- A listing of the Funds available for selection can also be accessed under the investment options tab on the Participant website at myplan.johnhancock.com.

## **Administrative Expenses**

The following administrative charges are applied to your account for services related to the operation of the plan. Percentage-based expenses shown below are annual charges which will be converted to a monthly rate and applied to your month-end account balance (i.e. calculated on a 'pro-rata' basis). Dollar-based expenses are annual amounts which will be converted to a monthly charge unless specified otherwise (i.e. calculated on a 'per participant' basis). Expenses that are actually deducted from your account will appear on your quarterly benefit statements.

- Your plan has engaged John Hancock to provide record-keeping services such as educational resources, transaction processing, investment platform, quarterly statements and website tools. Charges will be applied to your account as follows: 0.11%\* on a pro-rata basis.
  - \* Charges may fluctuate based on the total assets in the plan, according to a pre-set fee schedule and other conditions agreed to by your plan sponsor and John Hancock.
- The ongoing administration and management of your plan requires additional services such as fund selection and monitoring, consulting, plan compliance, plan
  reporting, and other administrative services. Charges will be applied to your account as follows: 0.18% on a pro-rata basis.
- Your plan has set up a plan expense reduction account which may be used by the plan Trustee to pay general plan expenses such as audit, legal, accounting or other administrative fees. To fund the plan expense reduction account, charges will be applied to your account as follows: an annual charge of 0.07% will be converted to a daily rate and collected daily as part of the Expense Ratio of the Funds in which your account is invested.

^If there is a balance remaining in the plan expense reduction account at the end of the plan year, a proportionate share based on your account balance at that time will be credited to you account and appear on your quarterly benefit statement.

If you have any questions, please contact your plan sponsor.

## **Individual Expenses**

The following transaction fees apply. These fees will be deducted from your account at the time the transaction is processed. Fees deducted from your account will appear on your quarterly benefit statements.

As of September 10, 2020 the fees listed below apply if you use any of the services or features below:

Fee Type	Amount	Special Notes
Loan Fee	\$2.00	Per loan, per month
Mailed Detailed Statement Fee	\$1.00	Per statement per quarter
Plan Consultant Fees		
Death Withdrawal	\$50.00	
Disability Withdrawal	\$50.00	
Withdrawal of Employee Rollover Money	\$50.00	
Hardship Withdrawal	\$50.00	
Withdrawal of In-Plan Roth Rollover Money	\$50.00	
In-Service Withdrawal (Age 59 1/2)	\$50.00	
Pre-Retirement Withdrawal	\$50.00	
Loan Set-up	\$75.00	
Mandatory Distribution (Involuntary)	\$50.00	

<b>Fee Type</b>	Amount	Special Notes
Required Minimum Distribution	\$50.00	
Qualified Domestic Relations Order Withdrawal	\$250.00	
Retirement Withdrawal	\$50.00	
Termination of Employment Withdrawal	\$50.00	
^Loan Default	\$50.00	
^Participant Locator Search	\$10.00	

<sup>^</sup>If this fee is deducted it may not show exactly as above on your quarterly statement.

This material is for information purposes only. John Hancock USA does not provide investment, tax, plan design or legal advice. Please consult your own independent advisor as to any investment, tax, plan design-related or legal statements made herein.

Group annuity contracts and recordkeeping agreements are issued by John Hancock Life Insurance Company (U.S.A.), Boston, MA (not licensed in New York). John Hancock Life Insurance Company (U.S.A.) makes available a platform of investment alternatives to sponsors or administrators of retirement plans without regard to the individualized needs of any plan. Unless otherwise specifically stated in writing, John Hancock Life Insurance Company (U.S.A.) does not, and is not undertaking to, provide impartial investment advice or give advice in a fiduciary capacity.

NOT FDIC INSURED | MAY LOSE VALUE | NOT BANK GUARANTEED

© 2017 All rights reserved.

GT-P 21488 12/17-34388 GA08251739458

# Investment Comparative Chart

THE TRUSTEES OF U.S. PHYSICAL THERAPY, INC. 401(K) GOLD PLAN

This document includes important information to help you compare the investment options available under your retirement plan. If you would like to receive additional investment-related information about any of the investment options listed below - including performance data and the option's principal risks - go to the Fund's corresponding website address (shown in the table) or to myplan.johnhancock.com. To obtain more information, or to receive a paper copy (at no cost) of the information available on the websites, contact Jason Anderson at (713) 297-6310 and 1300 W.SAM HOUSTON PKY S, SUITE 300, HOUSTON, TX, 77042

### **DOCUMENT OVERVIEW**

This document is comprised of two sections; Performance Information and Fee and Expense Information.

## **Performance Information**

This section outlines your retirement plan investment options, how they have performed over time and allows you to compare with an appropriate benchmark for the same time period. Benchmark returns are shown for comparative purposes only. Benchmark returns represent the performance of market indices, which cannot be invested in directly, and their returns are calculated without taking into account any investment fees and/or expenses. Hypothetical Returns are shown in bold.

The data presented represents past performance and does not guarantee future performance. Current performance may be lower or higher than the performance quoted. An investment in a sub-account will fluctuate in value to reflect the value of the sub-account's underlying securities and, when redeemed, may be worth more or less than original cost. Performance does not reflect any applicable contract-level or certain participant-level charges, or any redemption fees imposed by an underlying mutual fund company. These charges, if included, would otherwise reduce the total return for a participant's account. Participants can call 1-800-395-1113 or visit myplan.johnhancock.com for more information.

## **Fee and Expense Information**

This section shows fee and expense information for the investment options available under your contract. Total Annual Operating Expenses and Shareholder-type Fees (if applicable) are outlined as they relate to each investment option. Total Annual Operating Expenses are expenses that reduce the rate of return of the investment option. It is important to understand that the investment rate of return, as set out in the Performance Information section, is calculated net of the Total Annual Operating Expenses of the investment option. However, such returns do not take into account any applicable Shareholder-type fees, which are in addition to the Total Annual Operating Expenses of the investment option.

The Total Annual Operating Expenses ("TAOE") is made up in part by the expenses of the underlying fund based on the underlying fund's expense ratios reported in the most recent prospectuses available as of the date of printing; "FER"). The underlying fund is the mutual fund, collective trust, or exchange traded fund in which the sub-account invests. § The underlying fund of this sub-account has either waived a portion of, or capped, its fees. The TAOE is that of the sub account and reflects the net expense ratio of the underlying fund after such expense waiver or cap is applied. Please see the Fund Sheet for details, including gross expenses.

The cumulative effect of fees and expenses can substantially reduce the growth of your retirement savings. Visit the Department of Labor's website for an example showing the long-term effect of fees and expenses at https://www.dol.gov/sites/default/files/ebsa/about-ebsa/our-activities/resource-center/publications/maximize-your-retirement-savings.pdf. Fees and expenses are only one of many factors to consider when you decide to invest in an option. You may also want to think about whether an investment in a particular option, along with your other investments, will help you achieve your financial goals.

Investment Options as of Sep/10/2020 Page 4 of 12

## **VARIABLE RETURN INVESTMENTS**\*

The table below focuses on the performance of investment options that do not have a fixed or stated rate of return.

Name/Type of Option	Return YTD as of	Aver		ual Total F 2/31/2019		Benchmark YTD as of	as of 12/31/2019		2/31/2019 Operating Expenses as of 08/31/2020		g Expenses /31/2020	Shareholder-Type Fees	
	08/31/2020			10 yr.	Since Inception	08/31/2020				Since Inception	As a %	Per \$1,000	
EQUITY FUNDS						-	•						
§ Mid Value Fund (MVF) <sup>13,53,91</sup> Mid Cap Value http://www.viewjhfunds.com/usa/C00/mvfa/ index.html	-3.40%	20.13%	7.84%	11.11%	9.07%	-10.82%	27.06%	7.61% Russell M	12.41% lidCap Value	8.98%	0.55%	\$5.50	N/A
§ Mid Cap Index Fund (MCI) <sup>13,91,183</sup> Mid Cap Blend http://www.viewjhfunds.com/usa/C00/mcia/ index.html	-5.50%	26.08%	8.98%	12.70%	9.28%	-5.54%	26.19%	9.02% S&P M	12.72% dCap 400	6.65%	0.06%	\$0.60	N/A
§ Mid Cap Stock Fund (MCS) <sup>13</sup>							35.46%	11.60%	14.23%	8.15%			
Mid Cap Growth http://www.viewjhfunds.com/usa/C00/mcsa/index.html	35.83%	35.63%	12.79%	14.06%	8.66%	15.53%		Russell Midca <sub>l</sub>		h	0.42%	\$4.20	N/A
Royce Opportunity Fund (OPP) <sup>36,39</sup> Small Cap Value http://www.viewjhfunds.com/usa/C00/oppa/index.html	-6.74%	28.48%	7.23%	11.30%	11.60%	-5.53%	25.52%	25.52% 8.22% 11.82% 8.55% Russell 2000		1.02%	\$10.20	N/A	
§ Small Cap Index Fund (SCI) <sup>13,29,91</sup> Small Cap Blend http://www.viewjhfunds.com/usa/C00/scia/index.html	-5.55%	25.60%	8.39%	12.02%	8.06%	-5.53%	25.52%	8.22% Russ	11.82% ell 2000	6.65%	0.08%	\$0.80	N/A
T. Rowe Price Small Cap Value Fund (MSO) <sup>12,130,209</sup> Small Cap Blend http://www.viewjhfunds.com/usa/C00/msoa/index.html	-9.53%	26.03%	9.35%	11.87%	11.81%	-17.71%	22.39%	6.99% Russell	10.56% 2000 Value	10.32%	0.68%	\$6.80	N/A
§ Small Cap Stock Fund (SCF) <sup>13,53,91,195</sup>							28.48%	9.33%	13.00%	6.80%			
Small Cap Growth  http://www.viewjhfunds.com/usa/C00/scfa/ index.html	17.73%	38.70%	9.61%	12.81%	7.50%	6.15%		Russell 2	000 Growth		0.63%	\$6.30	N/A
iShares MSCI EAFE Value ETF (EFV) <sup>76,118,119,139</sup>							16.83%	4.14%	4.57%	3.71%			
International/Global Value http://www.viewjhfunds.com/usa/C00/efva/ index.html	-14.81%	15.66%	3.51%	3.80%	3.55%	-14.01%		MSCI E	AFE Value		0.45%	\$4.50	N/A
§ International Equity Index Fund (IIF) <sup>13,29,91,110,187</sup> International/Global Blend http://www.viewjhfunds.com/usa/C00/iifa/ index.html	-2.96%	21.65%	5.73%	5.11%	6.25%	-3.05%	21.51% MSCI	5.50% All Country	4.96% World Inde	5.69% x ex U.S.	0.16%	\$1.60	N/A





Name/Type of Option	Return YTD as of	Aver		ual Total F 2/31/2019		Benchmark YTD as of	as 01 12/31/2019				Operatin	Annual g Expenses 3/31/2020	Shareholder-Type Fees
	08/31/2020			10 yr.	Since Inception	08/31/2020				Since Inception	As a %	Per \$1,000	
EuroPacific Growth Fund (EPG) <sup>38</sup> International/Global Growth http://www.viewjhfunds.com/usa/C00/epga/ index.html	6.23%	27.43%	7.42%	6.73%	10.88%	-3.05%	21.51% MSCI	5.50% All Country	4.96% World Inde	N/A ex ex U.S.	0.46%	\$4.60	N/A
T. Rowe Price Equity Income Fund (D&G) <sup>130</sup> Large Cap Value http://www.viewjhfunds.com/usa/C00/d_ga/ index.html	-12.78%	26.77%	8.39%	10.91%	10.99%	-9.34%	26.54%	8.28% Russell 1	11.79% 000 Value	10.83%	0.49%	\$4.90	N/A
Vanguard High Dividend Yield Index Fund (VHD) <sup>181</sup> Large Cap Value http://www.viewjhfunds.com/usa/C00/vhda/ index.html	-8.96%	24.07%	9.72%	12.76%	8.02%	-8.97%	24.23%	9.85% FTSE High I	12.95% Dividend Yi	8.21% eld	0.08%	\$0.80	N/A
§ 500 Index Fund (IND) <sup>13,76,91,110,187</sup> Large Cap Blend http://www.viewjhfunds.com/usa/C00/inda/ index.html	9.78%	31.40%	11.66%	13.53%	9.70%	9.74%	31.48%	11.69% S&	13.55% P 500	9.84%	0.04%	\$0.40	N/A
The Investment Company of America (ICA) <sup>38,160</sup> Large Cap Blend http://www.viewjhfunds.com/usa/C00/icaa/ index.html	6.77%	24.90%	9.82%	11.72%	11.95%	9.74%	31.48%	11.69% S&	13.55% P 500	N/A	0.27%	\$2.70	N/A
§ Total Stock Market Index Fund (TSM) <sup>13,29,91,172</sup> Large Cap Blend http://www.viewjhfunds.com/usa/C00/tsma/ index.html	10.13%	30.18%	10.99%	13.30%	6.85%	9.64%		11.37% /ilshire 500		6.65% rket	0.16%	\$1.60	N/A
§ Capital Appreciation Fund (CPA) <sup>12,13</sup> Large Cap Growth http://www.viewjhfunds.com/usa/C00/cpaa/ index.html	47.23%	33.68%	15.17%	15.04%	7.47%	30.46%	36.38%		15.21% 000 Growth	6.63% n	0.29%	\$2.90	N/A
Fidelity Contra Fund (CON) Large Cap Growth http://www.viewjhfunds.com/usa/C00/cona/ index.html	28.94%	30.31%	13.39%	14.15%	13.33%	9.74%	31.48%	11.69% S&	13.55% P 500	11.63%	0.60%	\$6.00	N/A
The Growth Fund of America (GFA) <sup>38,154</sup> Large Cap Growth http://www.viewjhfunds.com/usa/C00/gfaa/ index.html	23.84%	28.55%	12.74%	13.31%	10.63%	9.74%	31.48%	11.69% S&	13.55% P 500	8.64%	0.31%	\$3.10	N/A
Vanguard Total World Stock Index ETF (VTA) <sup>119,126,139</sup> International/Global Blend http://www.viewjhfunds.com/usa/C00/vtaa/ index.html	3.95%	26.56%	8.57%	9.12%	6.71%	4.14%	27.09%	8.88% FTSE Glo	9.43% bal All Cap	6.91%	0.14%	\$1.40	N/A









	Name/Type of Option	Return YTD as of	Aver		ual Total I 2/31/2019		Benchmark YTD as of			ark <sup>†</sup> Retur 2/31/2019		Operating	Annual g Expenses /31/2020	Shareholder-Type Fees
		08/31/2020			10 yr.	Since Inception	08/31/2020				Since Inception	As a %	Per \$1,000	
	BOND FUNDS													
	Fidelity Advisor Total Bond Fund (FBF) <sup>138</sup>					_		8.71%	3.04%	3.74%	4.33%			
-	Medium Quality Intermediate Term Fixed Income http://www.viewjhfunds.com/usa/C00/fbfa/ index.html	7.57%	10.10%	3.90%	4.72%	5.04%	<b>04%</b> 6.85%		erg Barclay	s US Aggreo	gate Bond	0.25%	\$2.50	N/A
	T. Rowe Price Spectrum Income Fund (INC)	4.250/				/	<b>6.98%</b> 6.85%	8.71%	3.04%	3.74%	5.91%		\$4.80	N/A
-	Low Quality Intermediate Term Fixed Income http://www.viewjhfunds.com/usa/C00/inca/ index.html	1.36%	11.72%	4.42%	5.35%	6.98%		Bloomb	erg Barclay	s US Aggre	gate Bond	0.48%		
	Vanguard Total Bond Market Index Fund (VTB) <sup>181</sup>							8.87%	3.07%	3.77%	N/A			
_	High Quality Long Term Fixed Income http://www.viewjhfunds.com/usa/C00/vtba/ index.html	6.92%	8.71%	3.00%	3.68%	5.89%	7.04%	Bloom	berg Barcla	Barclays US Agg Float Adj		0.05%	\$0.50	N/A
	§ Money Market Fund (MMR) <sup>13,83,91,142,143,158,166</sup>							2.25%	1.04%	0.55%	3.34%			N/A
U	High Quality Short Term Fixed Income http://www.viewjhfunds.com/usa/C00/mmra/ index.html	0.47%	2.23%	1.09%	0.65%	3.53%	0.54%	F	TSE Treasu	ry Bill 3-Mo	nth	0.07%	\$0.70	

The current 7-day yield is 0.31% as of the performance date indicated above. The current yield quotation more closely reflects the current earnings of the Money Market Fund as of the date this report was prepared while the Annualized returns above refer to a specific past holding period reflecting the period covered by this report. Although the fund strives to maintain a positive yield, there is no guarantee the fund will be able to do so. The subaccount's actual current yield may be lower or higher than that of the underlying trust. An investment in the underlying Money Market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The underlying fund seeks to preserve a value of \$1.00 per share but it is possible to lose money by investing in the Money Market Fund that invests in the underlying fund. The Sponsor of the underlying fund has no legal obligation to provide financial support, and you should not expect that the Sponsor will provide financial support to the underlying fund at any time.

Vanguard Short-Term Federal Fund (GOV) <sup>83,120,142,143</sup> U High Quality Short Term Fixed Income http://www.viewjhfunds.com/usa/C00/gova/ index.html	3.90%	4.19%	1.68%	1.68%	4.70%	4.29%	4.23% 1.67% 1.71% 4.81%  Bloomberg Barclays 1-5 Yr Government	0.10%	\$1.00	N/A
OTHER FUNDS										
§ John Hancock Multimanager 2060 Lifetime Portfolio (LXL) <sup>13,114,157,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxla/index.html	7.16%	25.04%	N/A	N/A	11.64%	2.40%	24.73% 8.67% N/A 11.50% S&P Target Date 2060+	0.39%	\$3.90	N/A
S John Hancock Multimanager 2055 Lifetime Portfolio (LXK) <sup>13,114,126,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxka/index.html	7.09%	25.16%	8.46%	N/A	8.32%	2.30%	24.48% 8.57% 9.98% 8.40% S&P Target Date 2055	0.40%	\$4.00	N/A











Name/Type of Option	Return YTD as of	Aver		ual Total F 2/31/2019		Benchmark YTD as of	Benchmark <sup>†</sup> Return as of 12/31/2019			os of 12/31/2019 Operating Expenses as of 08/31/2020		Shareholder-Type Fees	
	08/31/2020		5 yr.	10 yr.	Since Inception	08/31/2020	1 yr. 5 yr. 10 yr. Since Inception		As a %	Per \$1,000			
§ John Hancock Multimanager 2050 Lifetime Portfolio (LXJ) <sup>13,97,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxja/index.html	7.17%	25.04%	8.44%	N/A	8.54%	2.40%	24.35%	8.48% S&P Targe	9.84% et Date 205	8.55%	0.41%	\$4.10	N/A
§ John Hancock Multimanager 2045 Lifetime Portfolio (LXI) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxia/index.html	7.16%	25.06%	8.48%	9.89%	6.99%	2.49%	24.02%	8.32% S&P Targe	9.67% et Date 204	6.48%	0.39%	\$3.90	N/A
§ John Hancock Multimanager 2040 Lifetime	7.200/	2.4.2.4.4	0.400/		/	0.500/	23.36%	8.11%	9.45%	6.43%	2 222/	40.00	
Portfolio (LXH) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxha/index.html	7.30%	24.81%	8.43%	9.86%	6.98%	2.68%		S&P Target Date 2040		0	0.39%	\$3.90	N/A
§ John Hancock Multimanager 2035 Lifetime	7.460/	22.560/	0.000/	0.570/	5.040/	2.000/	22.17%	7.76%	9.12%	6.27%	0.400/	\$4.00	N/A
Portfolio (LXG) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxga/index.html	7.16%	23.56%	8.09%	9.67%	6.84%	2.99%		S&P Target Date 2035		5	0.40%	¥4.00	
§ John Hancock Multimanager 2030 Lifetime Portfolio (LXF) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxfa/ index.html	7.03%	22.08%	7.71%	9.32%	6.55%	3.37%	20.37%	7.26% S&P Targe	8.66% et Date 203	6.07%	0.38%	\$3.80	N/A
§ John Hancock Multimanager 2025 Lifetime							18.37%	6.73%	8.13%	5.86%			
Portfolio (LXE) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxea/ index.html	6.50%	20.13%	7.19%	8.82%	6.30%	3.83%		S&P Targe	et Date 202	5	0.37%	\$3.70	N/A
§ John Hancock Multimanager 2020 Lifetime							16.52%	6.15%	7.54%	5.59%			
Portfolio (LXD) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxda/index.html	5.83%	18.30%	6.57%	8.17%	6.05%	4.14%		S&P Targe	et Date 202	0	0.37%	\$3.70	N/A
§ John Hancock Multimanager 2015 Lifetime	F 400/	45.5201	6.020/	<b>7</b> -	·	4.520/	15.39%	5.66%	6.92%	5.29%	0.270/	do 70	
Portfolio (LXC) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxca/index.html	5.19%	16.62%	6.02%	7.57%	5.76%	4.62%		S&P Targe	et Date 201	5	0.37%	\$3.70	N/A











Name/Type of Option	Return YTD as of	Aver		ual Total F 2/31/2019		Benchmark YTD as of	ds 01 12/31/2019		Operating	Annual g Expenses 3/31/2020	Shareholder-Type Fees		
	08/31/2020		5 yr.	10 yr.	Since Inception	08/31/2020	1 yr.	5 yr.	10 yr.	Since Inception	As a %	Per \$1,000	
9 John Hancock Multimanager 2010 Lifetime Portfolio (LXB) <sup>13,114,179,209</sup> Target Date http://www.viewjhfunds.com/usa/C00/lxba/index.html	4.56%	15.54%	5.62%	7.12%	5.59%	4.94%	14.29%	5.15% S&P Targe	6.21% t Date 2010	4.91%	0.37%	\$3.70	N/A
John Hancock Multimanager Aggressive Lifestyle Portfolio (ALS) <sup>13,179</sup> Target Risk http://www.viewjhfunds.com/usa/C00/alsa/ index.html	5.66%	26.03%	8.68%	9.99%	6.11%	9.74%	31.48% 11.69% 13.55% 7.59% S&P 500		0.60%	\$6.00	N/A		
John Hancock Multimanager Growth Lifestyle Portfolio (GLS) <sup>13,179</sup> Target Risk http://www.viewjhfunds.com/usa/C00/glsa/ index.html	6.00%	22.87%	7.76%	9.25%	6.51%	9.74%	31.48% 11.69% 13.55% 7.59% S&P 500		0.52%	\$5.20	N/A		
John Hancock Multimanager Balanced Lifestyle Portfolio (BLS) <sup>13,179,199</sup> Target Risk http://www.viewjhfunds.com/usa/C00/blsa/ index.html	6.11%	19.64%	6.86%	8.20%	6.57%	9.74%	31.48%	31.48% 11.69% 13.55% 7.59% S&P 500		0.49%	\$4.90	N/A	
John Hancock Multimanager Moderate Lifestyle Portfolio (MLS) <sup>13,179</sup> Target Risk http://www.viewjhfunds.com/usa/C00/mlsa/index.html	5.55%	16.22%	5.74%	7.14%	6.38%	6.85%	8.71% Bloombe	3.04% erg Barclay	3.74% s US Aggreo	4.97% gate Bond	0.43%	\$4.30	N/A
John Hancock Multimanager Conservative Lifestyle Portfolio (CLS) <sup>13,179</sup> Target Risk http://www.viewjhfunds.com/usa/C00/clsa/index.html	5.32%	12.55%	4.50%	5.80%	6.05%	6.85%	8.71% Bloombe	3.04% erg Barclay	3.74% s US Aggreg	4.97% gate Bond	0.41%	\$4.10	N/A
Invesco Oppenheimer Developing Markets Fund (DMK) <sup>71,99,128,212,213</sup> Specialty http://www.viewjhfunds.com/usa/C00/dmka/index.html	1.09%	24.62%	6.70%	6.31%	12.29%	0.44%	18.42%	5.61% MSCI Emer	3.67% ging Marke	N/A ts	0.75%	\$7.50	N/A

Please visit www.ps.jhancockpensions.com/assets/pdfs/SPARK\_Glossary.pdf for a glossary of investment terms relevant to the investment options under this plan.





## **IMPORTANT NOTES**

The performance data for a sub-account for any period prior to the sub-account Inception Date is hypothetical based on the performance of the underlying investment since inception of the underlying investment. All other performance data is actual (except as otherwise indicated). Returns for any period greater than one year are annualized. Performance data reflects changes in the prices of a sub-account's investments (including the shares of an underlying mutual fund or collective trust), reinvestment of dividends and capital gains and deductions for the expense ratio.

Your company's qualified retirement plan offers participants the opportunity to contribute to investment options available under a group annuity contract with John Hancock Life Insurance Company (U.S.A.) (John Hancock USA). These investment options may be sub-accounts (pooled funds) investing directly in underlying mutual funds, or they may be Guaranteed Interest Accounts.

The Funds offered on the JH Signature platform are classified into five risk categories. The risk category in which a Fund is placed is determined based on where the 10 year Standard Deviation (defined below) of the underlying fund's Morningstar Category falls on the following scale: if the 10 year Standard Deviation of the underlying fund's Morningstar Category is 17.00 or higher, the Fund is classified as "Aggressive;" between 11.50 and 16.99 as "Growth;" between 6.50 and 11.49 as "Growth & Income;" between 2.50 and 6.49 as "Income:" and 2.49 and below as "Conservative." If a 10 year Standard Deviation is not available for a Morningstar Category, then the 5 year Standard Deviation of the underlying fund's Morningstar Category is used to determine the Fund's risk category. If a 5 year Standard Deviation is not available for a Morningstar Category, then the 5 year Standard Deviation of the underlying fund's Morningstar Category Index is used to determine the Fund's risk category. Standard Deviation is defined by Morningstar as a statistical measurement of dispersion about an average, which, for an underlying fund, depicts how widely the returns varied over a certain period of time.

<sup>†</sup>Index Performance: Index performance shown is for a broad-based securities market index. Indices are unmanaged and cannot be invested in directly. Index returns were prepared using Morningstar, Inc. software and data. The performance of an Index does not include any portfolio or insurance-related charges. If these charges were reflected, performance would be lower. Past performance is not a guarantee of future results.

additional fees which are included in the underlying fund expense ratio (i.e. Fund Expense Ratio or FER).

<sup>76</sup>Indexes are unmanaged and the performance of an index is not an exact representation of any particular investment, as you cannot invest directly in an index. Like all mutual funds, index funds are subject to market risks and will fluctuate in value. Index funds are designed to track the performance of its target index but may underperform due to fees, expenses or tracking errors. These investments are not actively managed and do not necessarily attempt to manage volatility or protect against losses in declining markets.

None of the index funds are sponsored, endorsed, managed, advised, sold or promoted by any of the respective companies that sponsor the broad-based securities market index, and none of these companies make any representation regarding the advisability of investing in any index mutual fund.

<sup>83</sup>This investment option is deemed a "Competing" investment option with the John Hancock Stable Value Fund and may not be available. An investment in this portfolio is not insured or guaranteed by The Federal Deposit Insurance Corporation or any other government agency. Although the underlying portfolio seeks to preserve the value of an investment, it is possible to lose money by investing in this portfolio.

<sup>91</sup>The underlying John Hancock Variable Insurance Trust portfolio is not a retail mutual fund and is only available under variable annuity contracts, variable life policies or through participation in tax qualified retirement plans. Although the portfolios' investment adviser or sub-advisers may manage retail mutual funds with similar names and investment objectives, no representation is made, and no assurance is given, that any portfolio's investment results will be comparable to the investment results of any other fund, including other funds with the same investment adviser or sub-adviser. Past performance is no guarantee of future results.

<sup>110</sup>This sub-account previously invested in a different underlying portfolio. It began investing in the current underlying portfolio effective November 2, 2012. Performance shown for periods prior to that date is based on the performance of the previous underlying portfolio/sub-account. The name of this sub-account may change effective on or about November 2, 2012 to more accurately reflect the name of the underlying fund.

<sup>114</sup>If John Hancock has been provided with your date of birth and no investment instructions at the time of enrollment, then, on the date of your enrollment, you will be default enrolled into a Target Date (Lifecycle Portfolio) based on your year of birth and a retirement age of 67, and subject to the Target Date then in existence.

<sup>119</sup>The underlying fund expense ratio shown includes an annualized charge of 0.06% accrued daily, and deducted monthly out of the unitized version of the underlying fund provided by and traded through the trading platform of an unaffiliated third party.

<sup>120</sup>This sub-account previously invested in a different share class of the same underlying portfolio. It began investing in the current share class effective on or about November 8, 2013. Performance shown for periods prior to that date is based on the performance of the current share class.

<sup>128</sup>The indicated separate account is operated by John Hancock Life Insurance Company (U.S.A.), which has claimed an exclusion from the definition of the term 'Commodity Pool Operator' under the Commodity Exchange Act and, therefore, is not subject to registration or regulation as a pool operator under such Act.

<sup>130</sup>This sub-account previously invested in a different share class of the same underlying portfolio. It began investing in the current share class effective on or about November 8, 2014. Performance shown for periods prior to that date is based on the performance of the old share class.

<sup>138</sup>This sub-account was recently introduced on May 8, 2015 and may not be available in all states. Contact your John Hancock representative to determine if this sub-account is available to your plan.

Investment Options as of Sep/10/2020 Page 10 of 12

<sup>&</sup>lt;sup>12</sup>This sub-account was introduced April 27, 2001.

<sup>&</sup>lt;sup>13</sup>The total revenue John Hancock receives on this Fund is higher than those advised or sub-advised exclusively by unaffiliated entities. John Hancock and its affiliates provide exclusive advisory and sub-advisory services for the underlying fund. For these services, John Hancock and its affiliates receive

<sup>&</sup>lt;sup>29</sup>This sub-account was introduced August 21, 2000.

<sup>&</sup>lt;sup>36</sup>This sub-account previously invested in a different share class of the same underlying portfolio. It began investing in the current share class effective on or about May 10, 2010. Performance shown for periods prior to that date is based on the performance of the current share class.

<sup>&</sup>lt;sup>38</sup>This sub-account was introduced May 2, 2003.

<sup>&</sup>lt;sup>39</sup>This sub-account was introduced May 14, 2004.

<sup>&</sup>lt;sup>53</sup>This sub-account was introduced on or about May 6, 2005.

<sup>&</sup>lt;sup>71</sup>Only available under certain limited circumstances. Consult your John Hancock representative for more information.

<sup>&</sup>lt;sup>97</sup>This sub-account was introduced May 6, 2011.

<sup>&</sup>lt;sup>99</sup>While viewing this report online, click on the name of the sub-account for additional details about the changes. If you have questions, contact your local John Hancock representative.

<sup>&</sup>lt;sup>118</sup>This sub-account was introduced November 8, 2013.

<sup>&</sup>lt;sup>126</sup>This sub-account was introduced May 3, 2014.

<sup>139</sup>The returns of the sub-account may differ from the returns of the ETF in which the sub-account invests (referred to as 'tracking error'). Tracking error results from certain fees and transaction expenses incurred by the sub-account, from differences between the timing of purchases and redemptions of sub-account shares and corresponding transactions in the shares of the underlying ETF, and from the fact that the sub-account holds a small amount of cash (less than 1% of the value of the sub-account) in addition to shares of the ETF.

<sup>142</sup>This investment option is deemed a 'Competing' investment option with the Reliance Trust New York Life Anchor Account and may not be available if the Reliance Trust New York Life Anchor Account is selected. For further details, please refer to the Offering Statement and Declaration of Trust. Contact your John Hancock representative if you wish to obtain a copy.

<sup>143</sup>This investment option is deemed a 'Competing' investment option with the Federated Capital Preservation Fund and may not be available if the Federated Capital Preservation Fund is selected. For further details, please refer to the Offering Circular and Declaration of Trust. Contact your John Hancock representative if you wish to obtain a copy.

<sup>154</sup>This sub-account previously invested in a different share class of the same underlying portfolio. It began investing in the current share class effective on or about June 11, 2016. Performance shown for periods prior to that date is based on the performance of the current share class.

<sup>157</sup>This sub-account was recently introduced on June 11, 2016 and may not be available in all states. Contact your John Hancock representative to determine if this sub-account is available to your plan.

<sup>158</sup>Effective April 6, 2016, the underlying holdings of the Money Market Fund were modified in order to comply with the definition of a Government money market fund as set out by the SEC. That ruling takes effect October 14, 2016.

<sup>160</sup>This sub-account previously invested in a different share class of the same underlying portfolio. It began investing in the current share class effective on or about November 4, 2016. Performance shown for periods prior to that date is based on the performance of the old share class.

<sup>166</sup>This investment option is deemed a 'Competing' investment option with the Reliance MetLife Stable Value Fund and may not be available if the Reliance MetLife Stable Value Fund is selected. For further details, please refer to the Offering Circular and Declaration of Trust. Contact your John Hancock representative if you wish to obtain a copy.

<sup>172</sup>Account balance reported may include assets transferred from another Fund, which was permanently closed on or about April 21, 2017. Please contact your John Hancock representative for more information.

<sup>179</sup>The underlying fund changed its name effective on or about February 1, 2017. Performance shown for periods prior to that date reflect the results under its former name. The name of this sub-account changed effective on or about May 6, 2017 to more accurately reflect the name of the underlying fund.

<sup>181</sup>This sub-account was recently introduced on May 6, 2017 and may not be available in all states. Contact your John Hancock representative to determine if this sub-account is available to your plan.

<sup>183</sup>Account balance reported may include assets transferred from another Fund, which was permanently closed on or about October 20, 2017. Please contact your John Hancock representative for more information.

<sup>187</sup>The underlying fund changed its name effective on or about November 3, 2017. Performance shown for periods prior to that date reflect the results under its former name.

<sup>195</sup>The sub-account and underlying fund changed its name effective on or about May 4, 2018. Performance shown for periods prior to that date reflect the results under its former name.

<sup>199</sup>Account balance reported may include assets transferred from another Fund, which was permanently closed on or about October 19, 2018. Please contact your John Hancock representative for more information.

<sup>209</sup>Account balance reported may include assets transferred from another Fund, which was permanently closed on or about October 18, 2019. Please contact your John Hancock representative for more information.

<sup>212</sup>The sub-account and underlying fund changed its name effective on or about November 1, 2019. Performance shown for periods prior to that date reflect the results under its former name.

<sup>213</sup>The underlying fund's manager or subadviser will change from Oppenheimer Funds, Inc. to Invesco Advisers, Inc., on or about November 1, 2019 to correspond with the acquisition that occurred earlier this year. Contact your John Hancock representative for more information.

§The Total Annual Operating Expenses ("TAOE") is made up of John Hancock's (i) "Revenue from Sub-account", and (ii) the expenses of the underlying fund (based on expense ratios reported in the most recent prospectuses available as of the date of printing; "FER"). The underlying fund of this sub-account has either waived a portion of, or capped, its fees; the FER used to determine the TAOE of the sub-account that invests in the underlying fund is the net expense ratio of the underlying fund. Refer to the Fund Sheet for details.

Investment Options as of Sep/10/2020 Page 11 of 12

o obtain group annuity investment option Fund sheets and prospectuses for each sub-account's underlying investment vehicle call 1-800-395-1113. These documents contain complete details on investment objectives, risks, fees, harges and expenses as well as other information about the underlying investment vehicle, which should be carefully considered. Please read these documents carefully prior to investing.
his material is for information purposes only. John Hancock USA does not provide investment, tax, plan design or legal advice. Please consult your own independent advisor as to any investment, tax, plan design-related or legal statements nade herein.
Group annuity contracts and recordkeeping agreements are issued by John Hancock Life Insurance Company (U.S.A.), Boston, MA (not licensed in New York). John Hancock Life Insurance Company (U.S.A.) makes available a platform of investment alternatives to sponsors or administrators of retirement plans without regard to the individualized needs of any plan. Unless otherwise specifically stated in writing, John Hancock Life Insurance Company (U.S.A.) does not, and is not undertaking to, provide impartial investment advice or give advice in a fiduciary capacity.
IOT FDIC INSURED. MAY LOSE VALUE. NOT BANK GUARANTEED.
2020 All rights reserved.
ST-P19754 03/17-329906 GA120116329906

Investment Options as of Sep/10/2020 Page 12 of 12